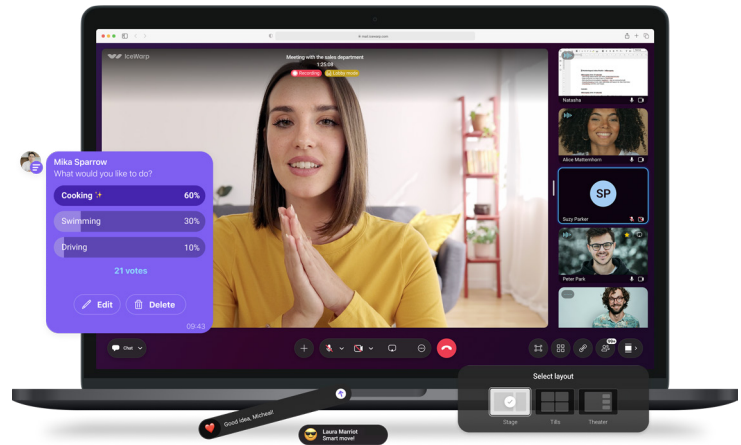


# Here's why you should replace Zimbra with IceWarp

- ✓ **Full-featured collaboration**
- ✓ **IceWarp is a third cheaper than Zimbra**
- ✓ **Ready to go with easy all-in-one administration**



## We are with you every step of the way

1  
Lower TCO



### TCO evaluation

- More features, a third cheaper than Zimbra
- Transparent & straightforward pricing
- Based on industry-standard protocols
- Works with any client

2  
Deployment



### Easier to deploy\*

- Ready-to-deploy images
- All features in one installation
- Deploy on-premises or in the cloud, in Windows or Linux, physical or virtual
- No need to use third-party services

3  
Management



### Easier to manage\*

- Easy and straightforward administration
- Connections to AD/LDAP for easier user provisioning
- Easy updates

4  
Migration

0

### Zero downtime migration\*

- All user data is migrated in the background
- Upon data validation, the deployment switches to IceWarp
- Custom-built data migration tool



### Easier to maintain

- All-in-one experience in the browser
- No hassle with updates or client apps
- Multi-platform

5  
Maintenance

\* Optional use of paid services.

**TCO**  
per 100 users



HW

Dell PowerEdge R740xd \$3,949

\$3,949 Dell PowerEdge R740xd

OS

CentOS \$0

\$0 CentOS

Server SW

IceWarp Suite  
(TeamChat, WebDocuments,  
Conferences, Recording  
1 user, EAS all) \$2,801

\$8,992 Zimbra Professional,  
perpetual license, 1 year  
premium

**MORE OPTIONS WITH JUST 74% COSTS**

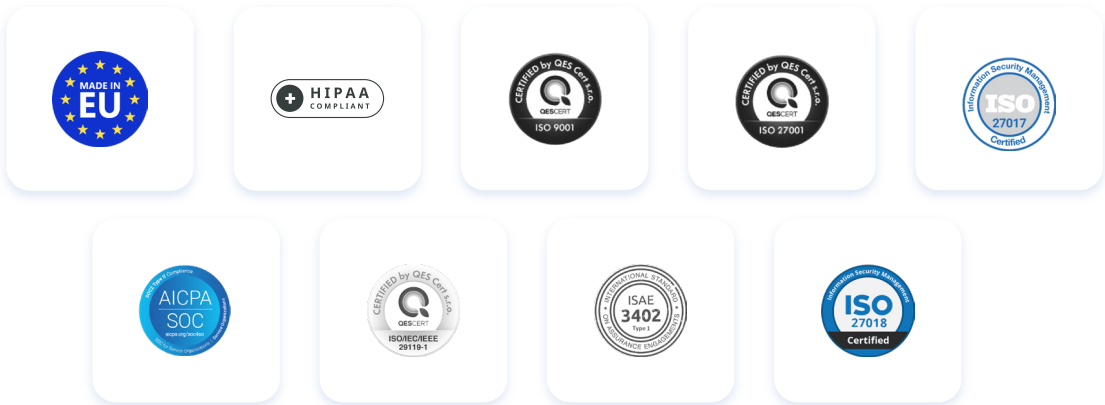
**Total costs**

Total cost over  
3 years is \$12,532. **\$4,177**  
per year

**\$5,638**  
per year Total cost over  
3 years is \$16,915.

Prices as of 31.5.2025.

**Certificates**



TCO

per 500 users



HW

Dell PowerEdge R740xd \$7,807

\$7,807 Dell PowerEdge R740xd

OS

CentOS \$0

\$0 CentOS

Server SW

IceWarp Suite  
(TeamChat, WebDocuments,  
Conferences, Recording  
1 user, EAS all) \$12,431

\$49,551 Zimbra Professional,  
perpetual license, 1 year  
premium

MORE OPTIONS WITH JUST 74% COSTS

Total costs

Total cost over  
3 years is \$46,600. \$15,533  
per year

\$25,742 Total cost over  
3 years is \$77,227.  
per year

Prices as of 31.5.2025.

Certificates



## All-in-One



### Business-grade email

Full-featured email under your domain including rules, folders and anti-spam.



### Conferences

Audio and video calls for up to 1000 attendees including recording.



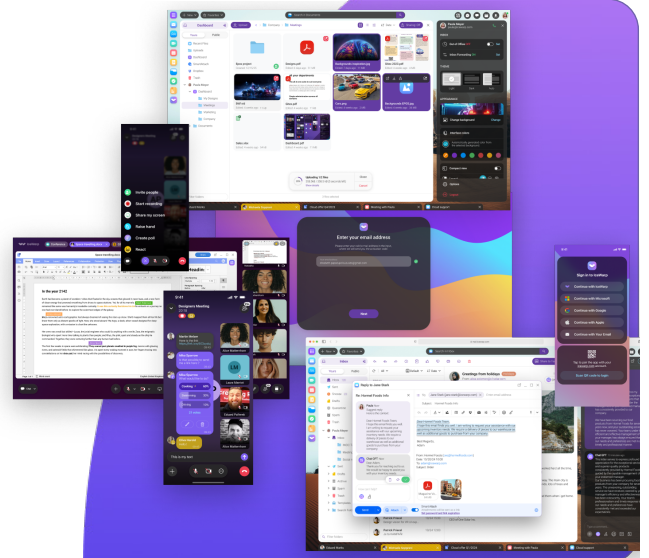
### TeamChat

Project chat for focused collaboration.



### Documents

Office-compatible productivity apps with collaborative editing.



### True online collaboration

Times have changed and in today's world there is a need for full support in cooperation between users. They need to not only store, but edit, share or collaborate on documents in a real time. These are the times when the only way led through desktop office. In IceWarp you need just browser and still having full featured experience for every user.



### Our way of conferencing

You don't need to have Zimbra, Zoom or Jitsi with Dropbox in order to provide conferencing and recording to your users. IceWarp provides everything out of the box. No other services needed. No extra cost for demanding setups and deployments.



### Mobile work

IceWarp provides many mobile apps including TeamChat, FileSync, IceChat or Authenticator. Those not only bring users' data to their phones but also provide a way to communicate with colleagues in real time. Driving? Join your meeting from Apple CarPlay or Android Auto. Just remember to drive safe.



### Services

IceWarp provides way more than licenses. We help our customers throughout the whole process. Starting from pre-implementation analysis through scaling and infrastructure design even for HA setups to migration and training for both admins and users. We cover it all.



### Teamwork

TeamChat serves as a new collaboration hub for your users. It suits every topic and with file sharing, group chat, external user access and conferencing even on the go using TeamChat Mobile app, TeamChat is far and above anything you get in Zimbra.



### Desktop apps

We understand the needs of every user. And if they prefer to work on the desktop, we have our own Outlook alternative, IceWarp Desktop Client. Full featured email client the users love.



### True security

IceWarp integrates premium AntiVirus and AntiSpam with both content-based analysis and real-time analysis using signature checking. Why rely on cheap components when talking about security?